



JOB DESCRIPTION-SALES EXECUTIVE

About Swajal

Swajal provides clean drinking water solutions using solar powered water purification systems to communities such as urban slums and rural areas with contaminated water sources. Swajal purifies locally available water on-site and encourages people to take drinking water in their own vessels that are disinfected by the Swajal machines. Swajal purifies locally available water after detailed analysis of ground water.

Designation: - Management Trainee

Location: Gurgaon

Salary: Rs.7500/- PM during Training period (Training Period: 6 Month)

Qualifications:

Academic Qualifications

UG: Any Graduate.

PG: PGDM/MBA

Roles and Responsibilities:

- Visit potential customers for new business
- Provide customers with quotations
- Negotiate the terms of an agreement and close sales
- Gather market and customer information and provide feedback on buying trends
- Represent your organization at trade exhibitions, events and demonstrations
- Identify new markets and business opportunities
- Record sales and send copies to the sales office
- Review your own sales performance
- Computer Savior
- Should be multitasking, Goal oriented, with positive attitude.

CONCERNED PERSON: Er. PUNEET GARG (09996091999)